

# E.CO focuses on customisation

With more than 60 years expertise and experience – with a team of seasoned professionals and extensive knowledge, as well as young and motivated staff able to bring new ideas – E.CO is continuing to focus on customisation and reacting quickly to the specific needs of its customers.

**W**hether it's a personalised product or a customised service package, E.CO strives to exceed expectations and meet customer requirements with high-quality fasteners and spare parts for various industries, including automotive. However, in recent years the company has noticed an increase in the requests from many other sectors due to a greater demand for a quality European supplier able to ensure continuity in sales, without delays caused by conflicts or other global market challenges.

"Customers can rely on E.CO throughout the entire production phase, from the research of the solution, based on the specific needs of

*Big in our small way*

**E.CO**  
EXACT COMPONENTS



FASTENER  
FAIR ITALY  
**1253**

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the customer, to the creation of the mould, the production of the item and the packaging – which can also be personalised. As well as this, we are able to offer excellent customer support as we are able to assist customers in six different languages," underlines E.CO Srl.

"The key factors of our products, as well as those of our company, are flexibility and adaptability. As the fastener market is constantly evolving, we see several trends shaping its future – including the increased demand for clips used in hybrid and electrical vehicles. We have reacted quickly to this with our wide range of products and keep in constant contact with our customers to ensure we can quickly react to market demands. As an Italian manufacturer we are perfectly placed to better understand the market and be the first to react."

E.CO has also reacted to these market changes with recent investments in new specialised staff, training courses for current staff, as well as investments in new machinery and energy resources including the introduction of solar panels.

"The market is moving towards a respect for the environment, through production systems, materials, and energy sources, which all need to be eco-friendly. Companies that integrate these processes into their day-to-day practices will have a competitive edge and it's our goal to provide high-quality, sustainable fastening solutions," comments the company.

In order to do this, E.CO has introduced a number of eco-friendly projects including finding alternative solutions to save energy costs, reducing energy usage and waste in operations, as well as using eco-friendly processes and materials. The company has also utilised automation within several internal manufacturing, packaging and managerial procedures. A new automated IT system recently introduced has also helped to enhance productivity by speeding up workflows and reducing errors.

The company concludes: "We are proud to be identified with 'Made in Italy' since this concept has a significant value worldwide of tradition, design, innovation and craftsmanship, guaranteeing authenticity and adherence to Italy's high-quality standards and raw materials. In five years time we see E.CO as the market leader in the production and distribution of fasteners – with an even wider range of customers and products. By focusing on technological innovation, sustainability and global expansion, we will have a bright future." +

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